***India’s most advanced Tracking &***

***Fleet Management Solutions Provider.***

***Proposal***

Real-time Vehicle Monitoring and Fleet Management Solution

To,

Mr. LASKASKAS

LOLO LOGISTICS

Surat.

**(Proposal:** Rental Plan**)**

*Dear Sir,*

Goods carrying vehicles are collectively responsible for driving thousands of kilometers each year, so fleet operators have a desire and responsibility to ensure these vehicles are driven safely and efficiently. Whether operating a mobile sales force or perk drivers, there are many advantages of using Spoter’s vehicle tracking system to increase employee and vehicle performance.

|  |  |  |
| --- | --- | --- |
|    **Features:**• Business vs. private mileage• Driver behavior monitoring• Compliance management• Maintenance scheduling                     |                                                       |  **Benefits:**• Reduce costs including fuel• Increase productivity• Enhance CSR and duty of care• Achieve legislative compliance• Reduce accidents and insurance costs                          |

For many logistic fleets, fuel costs remain a massive operational challenge that is affecting the profitability of their business. The simplest way of driving down this significant overhead is to lower mileage, so vehicle tracking can help achieve improved routing and efficient job allocation using connected navigation. This will also provide additional benefits including reduced maintenance bills, increased staff productivity and greater environmental responsibility.

Our comprehensive hardware portfolio includes plug and play / easy to install solutions, which support high turnover vehicle operations or to cover the vehicles of third-party contractors. These can typically include vehicle rental, spot / short term hire and vehicle leasing requirements.

**Spoter** puts you in a position to manage your vehicles and assets with maximum efficiency. Through the utilization of the latest technology, **Spoter** creates a line of communication between your staff and your assets. Through this communication, you can now monitor and manage your assets in real-time - exponentially increasing productivity and responsiveness.

| **Issues Faced by Businesses** |  | **Spoter Solution** |  | **Your Benefit** |
| --- | --- | --- | --- | --- |
| Inefficient driver management & inefficient vehicle utilization |  | Real-time information for vehicles, including position, speed and status |  | Reduced driver overtime & fewer wasted driving hours |
| Excessive idling, speeding, and incidents of poor driving |  | Detailed breakdowns of trips, including speeds and detail of all stop/idling time |  | Reduced spending on fuel & vehicle wear-and-tear |
| Lack of real-time information to respond to urgent issues |  | Ability to locate vehicles and calculate closest vehicles to a location |  | Reduced reaction and response time to critical events |
| Inability to provide adequate monitoring and safety to drivers |  | Detailed breakdowns of trips travelled, including speeds driven and highlighting of all stop/idling time |  | Compliance with lone worker regulations |

**Features Includes:**

#### 9 Second Updates

#### Every second counts when you need precision and detail to make informed decisions. Our 9-second real time updates and easy-to-use software is the industry’s best solution for managing an efficient fleet of vehicles.

#### Automated Alerts

You do not have time to sit in front of a computer to monitor your fleet every hour of everyday. Using Spoter Live’s unlimited alerts sent directly to your mobile device or email, you will know the location of driver activity.

#### Reporting

Over 20 management reports with multiple variations using user-defined metrics give you unparalleled insight into driver behavior. These reports provide fleet owners with a powerful tool to increase billing and reduce costs.

#### Historical Fleet Data

On demand access to the past year of historical data gives you the proper back up in the event that you need to document long term driving behavior, review billing, or protect yourself against unwarranted litigation.

#### Maintenance Scheduling

You do not have time to sit in front of a computer to monitor your fleet every hour of everyday. Using Spoter’s live unlimited alerts sent directly to your email, you will know the location of driver activity.

#### Mobile Apps

With real-time insight provided by Spoter Mobile, managers can view the current status of every fleet vehicle. You can instantly see every stop made for the day and alerts triggered by customized company rules.

#### [GeoFencing](https://www.advantrack.com/features-geofencing/)

With Geofencing, you can create Geo Boundaries and assign particular vehicles to a specified Geo Area. Using Alerts or Reports, you know precisely when your vehicles enter and exit the Geo Area and view where there is vehicle overlap.

#### Driver ID

The ability to assign individual drivers to a particular vehicle is an effective reporting tool that allows you manage your fleet when multiple drivers have access to shared vehicles. You can also verify individual time sheets with our Driver Time Tracking Software.

#### Service Availability

Spoter’s GPS vehicle tracker is currently available in every states of India. Our new satellite asset tracker has global satellite communication which can be used anywhere to help you monitor your mobile assets 24/7.

**Pricing:**

|  |  |  |
| --- | --- | --- |
| **Description** | **Per** | **Price** |
| **Initial Security Deposit & Activations** | *Unit* | **2000.00 \*\*** |
| **Monthly Rental** | *Unit* | **249.00** |

**\*\* Pricing breakup:**

**Security Deposit** – 1500.00 (Refundable after Contract Termination)

**Processing Fee** – 200.00 (Non-Refundable)

**Installation Charges** – 300.00 (Non-Refundable)

**Note:**

* **Pricing excluding Taxes. Local Taxes as applicable.**
* **Installation within 8 working days.**
* **One** (Admin) **+ one** (User) **user Accounts.**
* **Monthly rental inclusive of Standard Warrantee.**
* **Monthly rental inclusive of Data Subscription, Server Subscription charges.**

# APPROVAL

I have read through content of the entire proposal and I am completely in compliance with the terms and conditions given above. I offer my approval for the purchase and implementation of SPOTER GPS Vehicle Tracking System for our Fleet.

**Authorized signatory: Signature**

 **Designation: Official Seal:**